



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 41

CTC
Market Report
· Fair demand for Doars descriptions.
· Assams saw better demand.
· All sorts tended easier following quality.

Buying Analysis
· Hindustan Unilever : Selective TCPL : Operated on medium and plainer categories.
· Western India : Active on liquoring teas at lower levels.
· Exporters : Some enquiry on bolder brokens and fannings. Other Internal and Local : Fair Support.

Orthodox
Market Report
· Good demand .
· Nominal quantity of tippy teas on offer sold readily. Whole leaf grades sold irregularly lower rates, particularly cleaner well made sorts.
· Bolder Whole leaf irregular around last. Brokens irregularly lower following quality, particularly larger brokens. Fannings and secondaries followed a similar trend.

Buying Analysis
· Middle East : Active.
· CIS: Good Support.
·

DUST
Market Report
· Good demand.
· All sorts tended easier following decline in quality
·

Buying Analysis
· Hindustan Unilever & TCPL : Active
· Western India : Operated
· Other Internal and Local : Fair Support

Darjeeling
Market Report
· Fair demand.
· Whole leaf grades witnessed withdrawals barring the greenish sorts sold in line with quality. Brokens and Fannings followed a similar trend.
· TCPL : Selective Local and Other Internal : Operated

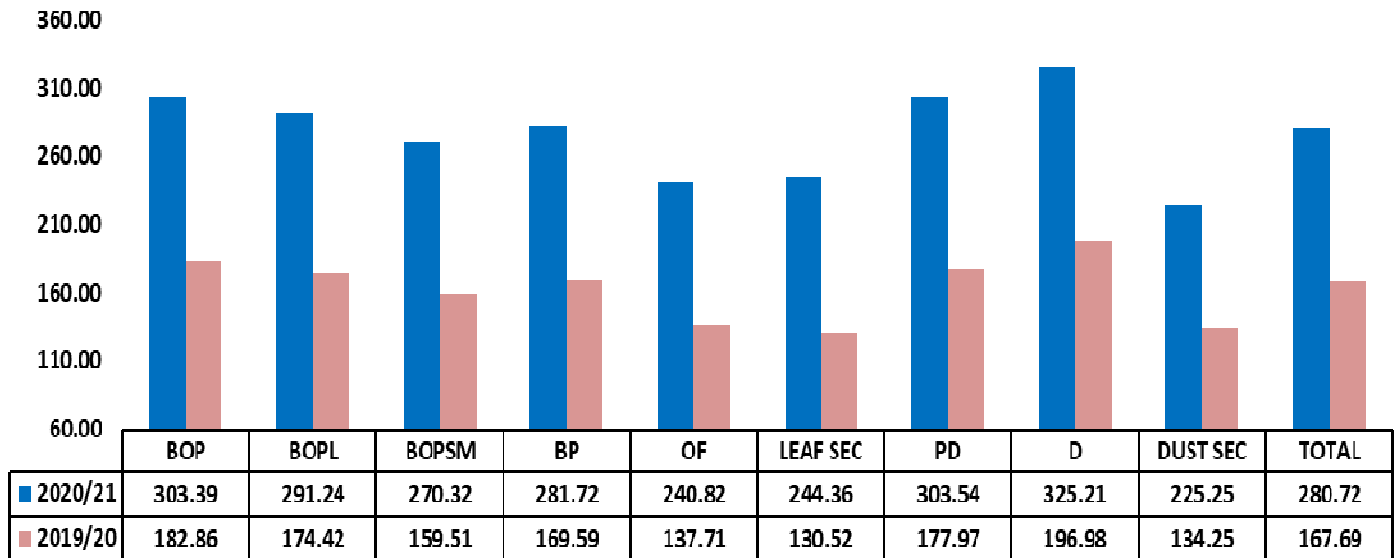
AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 41		
	SALE 41	SALE 40	+/-	SALE 41	SALE 40	+/-	2020/21	2019/20	2018/19
CTC LEAF	247.35	259.11	-11.76	No Sale	160.73		277.91	164.99	161.41
DUST	249.52	257.58	-8.05	No Sale	182.52		287.01	174.26	175.30
TOTAL	248.03	258.59	-10.56		166.88		280.72	167.69	165.86
ORTHODOX	262.28	278.46	-16.18	No Sale	202.13		288.99	234.76	210.97
DARJEELING	316.33	382.64	-66.31	No Sale	331.04		408.38	374.34	484.70
ALL TEAS	251.76	265.32	-13.56		179.32		285.01	188.82	178.22

KOLKATA AUCTION AVERAGES

SALE	37	38	39	40	41	42
CTC LEAF	2020/21	286.33	275.22	269.56	259.11	247.35
	2019/20	163.88	158.19	157.83	160.73	No Sale
DUST	2020/21	276.61	272.53	268.26	257.58	249.52
	2019/20	178.99	178.30	176.05	182.52	No Sale
TOTAL	2020/21	283.20	274.34	269.09	258.59	248.03
	2019/20	168.08	164.01	162.83	166.88	No Sale
ORTHODOX	2020/21	273.05	279.26	273.43	278.46	262.28
	2019/20	209.05	208.23	205.29	202.13	No Sale
DARJEELING	2020/21	378.57	443.27	375.78	382.64	316.33
	2019/20	319.92	337.93	349.23	331.04	No Sale

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 41



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 41

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	704929.6	357.69	1154286.8	298.31	FBOP	2654640.2	299.69	3301085.4	253.46	GBOP1/FBOP1	1041311.6	198.76	1592005.1	122.98
TGFOP	1604785.0	335.24	2083992.3	277.49	GFBOF	979675.3	296.89	1829932.0	253.80	BOPF/GOF/FOF	1364104.8	239.02	1984853.9	188.33
GFOP	925685.8	295.18	1405691.6	260.67	GBOP	1339338.9	291.92	2277941.6	239.12					
FOP	803679.6	253.30	1270848.9	196.79	BPS	416166.3	287.84	526660.5	231.22					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	22,24,566	13,52,856	249.84	39%	21,20,366	11,98,337	263.07	43%	2,36,92,277	1,85,52,094	282.71	22%
FANNINGS	5,14,081	3,20,054	249.27	38%	5,78,178	2,89,089	257.66	50%	72,44,261	53,44,416	275.73	26%
LEAF SEC.	2,01,192	1,71,560	224.17	15%	1,79,108	1,62,937	232.51	9%	25,35,779	23,13,203	244.36	9%
LEAF TOTAL	29,39,838.7	18,44,470.6	247.35	37%	28,77,652.3	16,50,363.2	259.11	43%	3,34,72,318.1	2,62,09,712.2	277.91	22%
DUST	9,67,694	6,12,705	264.69	37%	10,68,551	6,23,464	274.12	42%	1,07,63,601	82,35,458	313.11	23%
DUST SEC.	2,95,596	2,14,683	206.24	27%	3,20,294	2,30,184	212.76	28%	43,57,252	34,79,815	225.25	20%
DUST TOTAL	12,63,290.3	8,27,387.4	249.52	35%	13,88,844.7	8,53,648.2	257.58	39%	1,51,20,853.2	1,17,15,272.6	287.01	23%
TOTAL	42,03,129.0	26,71,858.0	248.03	36%	42,66,497.0	25,04,011.4	258.59	41%	4,85,93,171.3	3,79,24,984.9	280.72	22%

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,09,315	2,40,717	286.32	22%	3,55,502	3,23,179	301.61	9%	66,93,091	57,72,376	316.14	14%
BROKENS	4,99,140	3,78,128	271.17	24%	4,62,359	4,40,055	281.61	5%	79,63,480	67,37,262	294.66	15%
FANNINGS	1,08,373	71,160	207.41	34%	1,00,951	78,464	216.57	22%	18,62,778	15,20,866	235.68	18%
SECONDARY	77,520	72,009	189.49	7%	65,417	57,850	209.11	12%	13,26,019	12,26,218	196.22	8%
ORTH. TOTAL	9,94,347.5	7,62,013.6	262.28	23%	9,84,229.3	8,99,548.1	278.46	9%	1,78,45,367.2	1,52,56,722.2	288.99	15%

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	45,697	6,949	565.32	85%	56,699	21,921	543.60	61%	7,24,202	3,62,562	639.24	50%
BROKENS	15,676	10,538	239.98	33%	15,810	10,378	227.78	34%	3,57,185	2,38,403	248.11	33%
FANNINGS	21,412	12,783	243.93	40%	20,520	10,683	202.79	48%	4,01,254	2,25,632	206.75	44%
DARI. TOTAL	82,784.2	30,270.0	316.33	63%	93,028.4	42,982.0	382.64	54%	14,82,640.7	8,26,597.4	408.38	44%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2939838.7	1844470.6	247.35	37%	2877652.3	1650363.2	259.11	43%	33472318.1	26209712.2	277.91	22%
2019-20	No Sale	No Sale	No Sale		2526092.0	1818113.5	160.73	28%	58584555.1	42378073.2	164.99	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1263290.3	827387.4	249.52	35%	1388844.7	853648.2	257.58	39%	15120853.2	11715272.6	287.01	23%
2019-20	No Sale	No Sale	No Sale		876947.4	715548.0	182.52	18%	23537658.2	17379663.6	174.26	26%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	994347.5	762013.6	262.28	23%	984229.3	899548.1	278.46	9%	17845367.2	15256722.2	288.99	15%
2019-20	No Sale	No Sale	No Sale		1403062.9	1180303.1	202.13	16%	26684544.7	22197969.0	234.76	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	82784.2	30270.0	316.33	63%	93028.4	42982.0	382.64	54%	1482640.7	826597.4	408.38	44%
2019-20	No Sale	No Sale	No Sale		95473.8	30122.8	331.04	68%	2212594.5	1311506.7	374.34	41%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	5280260.7	3464141.6	251.76	34%	5343754.7	3446541.5	265.32	36%	67921179.2	54008304.5	285.01	20%
2019-20					4901576.1	3744087.4	179.32	24%	111019352.5	83267212.5	188.82	25%

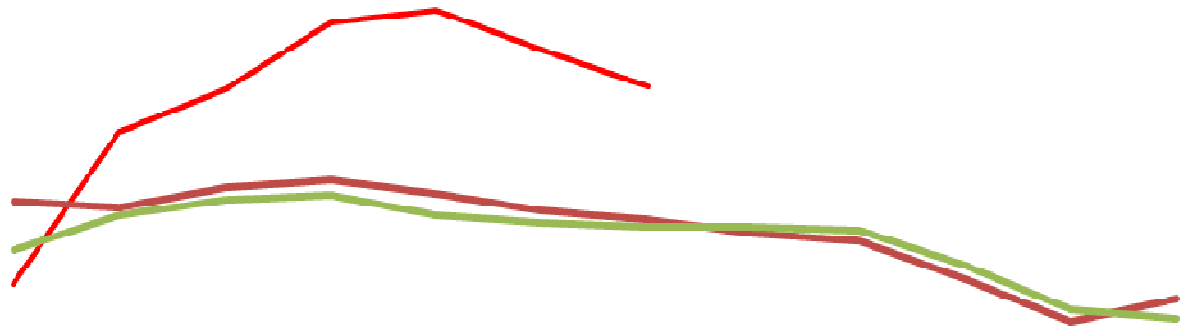
PRICE RANGE	CTC LEAF						DUST				
% OF TEAS SOLD	2020/21		UP TO SALE 41			2020/21		UP TO SALE 41			
	SALE 41	SALE 40	2020/21	2019/20	2018/19	SALE 41	SALE 40	2020/21	2019/20	2018/19	
	BELOW 160	0.11	0.00	1.65	49.45	52.64	3.85	2.99	4.34	43.38	36.18
BETWEEN 160.00-179.99	0.00	0.10	2.54	10.16	15.57	3.51	2.31	2.99	12.58	12.79	
BETWEEN 180.00-199.99	7.11	0.30	3.44	11.87	13.08	5.11	2.92	3.45	7.47	15.62	
BETWEEN 200.00-219.99	14.74	7.41	5.66	11.95	9.07	6.26	7.85	5.10	9.91	19.46	
BETWEEN 220.00-139.99	14.20	29.47	16.57	8.42	4.66	9.95	15.76	8.03	14.90	12.63	
BETWEEN 240.00-259.99	26.07	17.00	12.29	3.59	2.16	20.75	16.06	10.56	10.00	2.41	
BETWEEN 260.00-279.99	19.25	17.03	13.61	1.89	1.13	25.05	15.55	10.92	1.28	0.61	
ABOVE 280	18.53	28.69	44.24	2.67	1.70	25.51	36.55	54.61	0.49	0.29	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
% OF TEAS SOLD	2020/21		UP TO SALE 41			% OF TEAS SOLD	2020/21		UP TO SALE 41
	SALE 41	SALE 40	2020/21	2019/20	2018/19		SALE 41	SALE 40	2020/21
	BELOW 200	9.61	5.57	7.56	23.93		32.19	BELOW 300.00	59.75
BETWEEN 200.00-219.99	4.30	2.66	2.87	9.49	25.23	BETWEEN 301.00-400.99	4.19	4.39	7.92
BETWEEN 220.00-239.99	7.93	5.36	5.74	12.72	20.47	BETWEEN 401.00-500.99	17.34	13.21	8.96
BETWEEN 240.00-259.99	11.87	7.67	8.63	14.14	10.69	BETWEEN 501.00-600.99	6.90	15.78	8.74
BETWEEN 260.00-279.99	32.32	21.00	12.28	16.23	6.12	BETWEEN 601.00-700.99	10.14	21.06	20.42
ABOVE 280	33.97	57.74	62.92	23.50	5.30	ABOVE 701.00	1.68	2.05	9.87

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
42	76653	46162	4948	29428	157191	98379	54202	4905	23662	181148	-21726	-8040	43	5766	-23957
43	No Sale	No Sale	No Sale	No Sale		92963	59676	6019	28264	186922					
44	88843	34488	4516	33835	161682	99704	55602	4864	24275	184445	-10861	-21114	-348	9560	-22763
45	99684	58090	4303	38686	200763	86217	46355	3319	23618	159509	13467	11735	984	15068	41254
TOTAL	265180	138740	13767	101949	519636	377263	215835	19107	99819	712024	-112083	-77095	-5340	2130	-192388

Kolkata Monthly Price Movement All Teas

320.00
310.00
300.00
290.00
280.00
270.00
260.00
250.00
240.00
230.00
220.00
210.00
200.00
190.00
180.00
170.00
160.00
150.00
140.00
130.00
120.00
110.00
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	258.54					
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 41

	CTC LEAF			DUST				TOTAL			
	SALE 41										
OFFER	29,40,647.6 Kgs			12,63,309.2 Kgs				42,03,956.8 Kgs			
SOLD	18,48,070.4 Kgs			8,27,387.4 Kgs				26,75,457.8 Kgs			
SOLD %	63%			65%				64%			
ZONES	KGS.	AVG.	%		Kgs	AVG	%		Kgs	AVG	%
W.India	5,13,584.6	249.32	28%	HUL	2,50,691.4	267.55	30%	W.India	6,39,244.8	248.29	24%
TCPL	3,73,708.8	246.50	20%	TCPL	1,95,874.2	234.94	24%	TCPL	5,69,583.0	242.53	21%
Local	2,56,663.2	232.93	14%	W.India	1,25,660.2	244.10	15%	HUL	4,91,043.0	258.35	18%
HUL	2,40,351.6	248.75	13%	S.India	84,833.6	248.43	10%	Local	2,85,587.6	233.13	11%
N.India	1,50,201.6	243.90	8%	Wl.Pack	46,595.6	272.62	6%	N.India	1,89,194.8	245.21	7%
Exports	1,22,678.8	245.68	7%	N.India	38,993.2	250.29	5%	Exports	1,55,243.2	239.09	6%
Wl.Pack	87,399.0	282.88	5%	Exports	32,564.4	214.25	4%	S.India	1,35,439.0	252.63	5%
S.India	50,605.4	259.68	3%	Local	28,924.4	234.87	3%	Wl.Pack	1,33,994.6	279.31	5%
Others	46,830.6	240.08	3%	Packeteers	16,616.4	227.87	2%	Others	48,506.0	238.70	2%
NI.Pack	3,795.0	240.22	0%	NI.Pack	4,958.6	254.21	1%	Packeteers	18,868.2	229.10	1%
Packeteers	2,251.8	238.17	0%	Others	1,675.4	199.95	0%	NI.Pack	8,753.6	248.15	0%
			0%				0%				0%
Grand Total	18,48,070.4	247.32	100%	TOTAL	8,27,387.4	249.52	100%	TOTAL	26,75,457.8	248.00	100%

	ORTHODOX			DARJEELING			
	SALE 41						
OFFER	9,94,885.3 Kgs			82,787.8 Kgs			
SOLD	7,62,537.2 Kgs			30,270.0 Kgs			
SOLD %	77%			37%			
ZONE	Kgs	AVG	%		Kgs	AVG	%
Middle East	3,35,371.0	271.31	44%	Local	11,701.0	261.53	39%
Domestic	1,44,008.9	260.21	19%	Exports	7,628.4	350.21	25%
Local	73,976.6	242.89	10%	TCPL	5,745.0	317.25	19%
Other Exports	64,601.5	277.19	8%	Others	4,177.2	413.70	14%
Others	59,752.0	242.21	8%	Other Exports	567.2	186.12	2%
CIS	34,926.9	267.99	5%	Domestic	451.2	415.35	1%
Exports	32,007.1	263.03	4%				0%
W.India	9,305.7	174.88	1%				
N.India	6,601.5	192.73	1%				
CONTINENT	1,986.0	294.00	0%				
			0%				
			0%				
TOTAL	7,62,537.2	262.37	100%	TOTAL	30,270.0	316.33	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 41

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	278307	404.89	354671	303.28
HOOKHMOL	172783	400.72	263018	272.88
MOKRUNG	291609	391.63	297064	269.38
DOOMUR DULLUNG	238350	391.60	262493	278.52
GATOONGA	465804	378.29	553571	259.75
HAJUA	226091	376.03	192188	240.02
DUBBA	72939	366.65	5693	137.54
SOTAI	56733	366.07	135519	243.34
GELAKEY	62271	365.46	86720	246.52
DUFLATING	230227	361.52	401121	263.99
DEHA	170680	354.45	199757	241.32
SALKATHONI	353625	353.39	449151	220.96
GONESHBARI CLONAL	52728	352.27	99932	217.31
KOTALGOORIE	167875	351.99	103440	241.92
KHOOMTAIE 'A'	121653	351.19	98430	220.94
NAMROOP	389454	349.83	240498	207.35
LIGRIPOOKRIE	206151	349.12	0	0.00
MOHOKUTIE	145494	348.04	90010	237.04
BANAMALIE	89943	347.98	138466	253.31
BEHUBOR	96308	347.67	0	0.00
UDAYAN	48737	344.78	83750	234.73
KAMARBUND	118517	344.16	78359	227.18
SOCKLATINGA	90671	343.61	145367	239.06
MOHEEMA	32112	342.18	189277	215.22
LUKWAH	496297	341.99	553276	246.39

* Above 25,000 Kgs.

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 41

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
GULMA	550117	307.75	638678	222.98
KARTICK	220638	307.68	220494	232.62
GHATIA ROYAL	192609	300.76	292183	229.46
BARADIGHI	405971	299.39	440354	222.40
PAHARGOOMIAH	424460	294.68	647749	227.46
ANANDAPURROYAL	149637	290.87	98215	205.14
RYDAK	464547	288.51	515763	207.56
DALGAON	547400	286.19	508216	210.13
CHULSA	270245	286.18	148968	188.73
JITI	490893	285.11	643628	196.13
NANGDALA	281928	283.36	223978	206.58
DIANA (RAMBARI)	188717	282.80	180088	213.19
KUMARGRAM	395613	282.76	494810	196.30
HOPE	388457	281.73	256359	202.73
NOWERA NUDDY	269603	281.06	281693	191.88
ARYAMAN SPECIAL	97731	278.76	138883	169.20
DANGUAJHAR	382832	278.41	549673	194.19
NEW DOOARS	346279	278.39	642176	181.35
CHALOUNI	282733	278.02	350002	184.11
AIBHEEL	596401	275.68	741287	191.72
DEBPARA SPECIAL	43279	274.26	91798	182.32
SANKOS	408980	274.09	455872	189.25
BINAGURI	723817	273.94	839050	202.49
MATRI GOLD	238879	273.52	333193	191.74
WASHABARI	324176	272.52	349453	192.40

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 40 2020